

Don Lesmeister
Vice President Chief Technology Officer



Don Lesmeister is Chief Technology Officer with Pelatron. He leads the firm's Corporate Strategic Business Development for U.S. Marine Corps (USMC), U.S. Army and U.S. Air Force business pursuits and strategies. His responsibilities, among others, consist of strategic program pursuits including acquisition strategies, proposal planning, staffing and IRAD plans.

Mr. Lesmeister has a wealth of experience in the defense contracting industry. In 1984, Mr. Lesmeister held his first position with IBM Federal Systems where he gained military avionics experience with the development of the latest generation Data Processing Subsystem for Airborne Warning and Control System (AWACS). While at IBM, Mr. Lesmeister also held a lead systems design, and software development position and was a member of the corporate new business development team.

In 1996, Mr. Lesmeister's moved to Motorola Federal Systems Division. to capture the U.S. Army Tactical Airspace Integration Systems (TAIS) program. After winning the program in 1998 his responsibilities expanded to leading systems engineering and taking the system from prototype design to full rate production through the U.S. Army acquisition process.

In 2001, after Motorola Federal Systems Division was sold to General Dynamics C4S Systems, Mr. Lesmeister assumed the business development role under GDC4S and was lead for USMC new business pursuits and strategies. Responsibilities included all Marine Corps program pursuits including acquisition strategies, proposal budgets, staffing and IRAD plans. Successful competitive program wins include Marine Corps (MC) Combat Operations Center, U.S. Army Tactical Airspace Integration System (TAIS), CENTCOM Deployable HQ (CDHQ), MC War Lab COC On-the-Move (OTM), ONR M2C2 OTM, USAF Advanced SOA Architecture, ONR Enhanced M2C2, MC Cobra3 OTM, MC Tactical Service Oriented Architecture (TSOA), and Common Aviation Command and Control (CAC2S).

Mr. Lesmeister holds a Master's and Bachelor's degree in Communications and Electrical Engineering from one of the nation's top "Big 10" engineering schools.